

# Staying out of Court

Avoiding Litigation has never been easier!

## Risk Management Training with Joel Carlson

Joel Carlson teaches on various topics such as Disclosures, the RPA-CA contract and this is just another area of his expertise. Stay out of court, don't miss the training!

Here are just a few topics he will be covering:

- The Ways to Manage Risk
- Insure, Self Insure and Shift
- Transaction Checklist
- zipForm Helps
- Policy and Procedures

### JOEL CARLSON

**Presenter:** Joel Carlson received his real estate salesman's license in 1976 and obtained his broker's license in 1980. Before establishing his own company, he worked as an office manager for a major real estate company and Director of Training for additional companies. Joel has a lifetime credential to teach real estate at the community college level and has taught at the University of California, Irvine. His academic and teaching credentials include a B. A. from Chapman University in Orange, California, the designations of GRI, CRE and DREI. Joel's professional accomplishments have helped him maintain involvement in the industry as a member of the California Association of REALTORS®, the National Association of REALTORS®, as past education chairman for the Newport Mesa Association of REALTORS® and past education chairman for the 32nd District of the California Association of REALTORS®.



**When: Wednesday, May 31<sup>st</sup>**

**Time:** 9am - 12pm **Location:** The Association

**RSVP by May 29th:** [Cindy@bakersfieldrealtor.org](mailto:Cindy@bakersfieldrealtor.org) or 635-2315

**Thank you to our Breakfast Sponsor**



**Sarah  
Simmons**

